



21 January 2020

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Response to a request for official information

Dear [REDACTED]

Thank you for your request for official information received 14 October 2019 by Nelson Marlborough Health (NMH)¹, followed by the necessary extension of time 12 November 2019 and notice of decision 10 December 2019, where you seek the following information:

The information we are seeking is related to external consultants—parties external to your organisation contracted to provide advice, expertise or training to any one or multiple departments or directorates in your DHB organisation.

- 1. Please provide the details of all external consultancies engaged over the last three years (from 01 July 2016 to 30 June 2019) which cost in excess of \$10,000 to the DHB, i.e., a total of \$10,000 or more were paid to the consultants for the project:**
 - 1.1. The year in which the consultancy was engaged.**
 - 1.2. The name of the organisation engaged to carry out the consultancy.**
 - 1.3. The purpose of the consultancy or the type of service provided.**
 - 1.4. The departments or directorates directly involved in the consultancy project.**
 - 1.5. The cost of the consultancy.**
 - 1.6. Whether or not tenders were invited.**

- 2. What was the total amount spent on external consultants across all categories in each year?**

NMH response: Your request for the number of external consultants/contractors engaged to the DHB in the last three financial years is similar to that requested in the annual Select Committee questions to DHBs; please find attached the relevant 7 page extract as was submitted to the Select Committee during December 2019.

- 3. Do you have a current policy on the use of external consultants? If yes, please provide a copy of this.**
- 4. Do you have a current policy in place for determining whether external consultancies provide value for money? If yes, please provide a copy of this.**

NMH response: We do not have any policy specifically regarding external consultants.

¹ Nelson Marlborough District Health Board

This response has been provided under the Official Information Act 1982. You have the right to seek an investigation by the Ombudsman of this decision. Information about how to make a complaint is available at www.ombudsman.parliament.nz or free phone 0800 802 602.

If you have any questions about this decision please feel free to email our OIA Coordinator OIArequest@nmdhb.govt.nz I trust that this information meets your requirements. NMH, like other agencies across the state sector, supports the open disclosure of information to assist the public's understanding of how we are delivering publicly-funded healthcare. This includes the proactive publication of anonymised Official Information Act responses on our website from 10 working days after they have been released. If you feel that there are good reasons why your response should not be made publicly available, we will be happy to consider.

Yours sincerely



Dr Peter Bramley
Chief Executive

cc: Ministry of Health via email: SectorOIAs@moh.govt.nz

encl: *Consultants/contractors engaged by NMH* [7 pages]

1. How many contractors, consultants, including those providing professional services, were engaged or employed in 2018/19 and what was the estimated total cost? How did this compare to each of the previous four financial years, both in terms of the number engaged and the total cost? For each consultant or contractor that has been engaged in the previous four financial years please provide the following details:
 - Name of consultant or contractor
 - Type of service generally provided by the consultant or contractor
 - Details of the specific consultancy or contract
 - Budgeted and/or actual cost
 - Maximum hourly and daily rates charged
 - Date of the contract
 - Date the work commenced
 - Completion date
 - Whether tenders were invited; if so, how many were received
 - Whether there are proposals for further or following work from the original consultancy; if so, the details of this work?

Response

The number of consultants/contractors engaged in the 2018/19 financial year and the four previous financial years is shown in the first table below. The subsequent table provides the list of consultants/contractors and the details of the consultancy. Note that NMDHB does not consider shared service agencies in the health sector as consultants/contractors and they are excluded from the table.

Financial Year	No. Consultancies
2018/19	29
2017/18	33
2016/17	45
2015/16	40
2014/15	31

Name	Year	Type of Service generally provided	Specific Consultancy	Actual	Tendered
2T17 Consulting	2016/17 2017/18	Contracting	Admin	2,071 1,366	No. Existing supplier
Accent Health	2018/19	Contracting	Professional services	7,890	No
Advanced Management Services	2014/15 2015/16 2016/17 2017/18 2018/19	IT System	Payroll system upgrade and enhancements	616 52,062 30,033 6,894 7,751	No. Existing supplier
Alma Consulting	2014/15 2015/16 2016/17 2017/18 2018/19	Consultancy	Business and financial analysis and assessment	19,808 46,739 110,171 44,738 49,278	No. Specialised advice
Aon New Zealand	2015/16 2017/18 2017/18	Consultancy	Actuarial Assessment	12,000 3,075	No. Existing supplier
APL Property Services	2017/18	Consultancy	Project Management services	29,578	No. Supplier agreed with MDC
BECA	2018/19	Consultancy	Engineering & valuation services	61,906	No. Required by MOH
Bishop Fleet Optimisation	2014/15 2016/17	Contracting	Admin	30,000 21,822	No. Existing supplier
Brian L Rhoades	2016/17	Contracting	Admin	1,250	No. Existing supplier
Bullement Fortune Architects Ltd	2017/18	Consultancy	Architectural services	9,440	No. Specialised advice
Business Development Company Ltd	2016/17 2017/18	Contracting	Professional coaching	3,963 3,510	No. Existing supplier
Cameron Gibson Wells	2014/15 2015/16 2016/17	Engineering	Structural Assessment	103,095 75,564 4,450	No. Existing supplier
Catalyst for Change	2016/17	Consultancy	Coaching programs	7,842	No. Existing supplier
Chapman Employment	2014/15	Consultancy	HR Advice	25,785	No. Existing supplier

Name	Year	Type of Service generally provided	Specific Consultancy	Actual	Tendered
Charmaine Bianchi	2014/15 2015/16	Contracting	Admin	1,736 5,175	No. Existing supplier
Christina Frost	2017/18	Consultancy	Facilitation service	2,708	No. Specialised advice
CPNZ Ltd	2018/19	Consultancy	Health and safety advisory	7,000	No. Specialised advice
Darren Markham	2016/17 2018/19	Contracting	IT Services	2,500 1,800	No. Existing supplier
Datacom	2018/19	Consulting	IT Services	1,313	No. Specialised advice
Deborah J Fish	2015/16 2016/17	Contracting	Admin Professional	8,831 7,116	No. Existing supplier
Delta Consulting	2015/16	Consultancy	Professional services	48,000	No. Specialised advice
Digitalis Group	2016/17	Consultancy	IT Services	6,100	No. Existing supplier
Duke & Cooke	2014/15 2015/16	Valuers	Various Valuations	20,835 5,209	No. Existing Suppliers
Duncan Cotterill	2014/15 2017/18	Consultancy	Legal Advice	2,162 3,451	No. Existing supplier
Enduro	2014/15	Consultancy	IT Services	32,224	No. Specialised advice
Ernst & Young	2015/16 2017/18 2018/19	Consultancy	Analytics Project	73,235 93,425 327,523	No. Specialised advice
Fuse IT	2014/15	Contracting	IT Services	9,490	No. Existing supplier
Good Worx Co Ltd	2016/17	Consultancy	Project Work	22,761	No. Existing supplier
Gordon Laing	2015/16 2016/17	Contracting	Admin	6,688 29,520	No. Existing suppliers
Grant Hunt Builders	2018/19	Consultancy	Building assessment	8,380	No. Specialised advice
Health Partners Ltd	2014/15 2015/16	Consultancy	Health needs project	87,201 137,477	No. Specialised advice
HotHouse	2015/16 2016/17 2017/18 2018/19	Consultancy	Website development	1,711 6,339 207 3,140	No. Specialised advice
Human Synergistics	2018/19	Consultancy	Professional coaching	4,845	No. Specialised advice
Hunter Group	2016/17	Consultancy	Hospital re-design project	29,320	No. Specialised advice
Ilume	2016/17	Contracting	HR Support	2,200	No. Specialised advice
Impac Services	2018/19	Consultancy	Professional services	21,817	No. Specialised advice

Name	Year	Type of Service generally provided	Specific Consultancy	Actual	Tendered
<i>Institute of Directors</i>	2014/15	<i>Consultancy</i>	<i>Board Self Assessment</i>	5,540	<i>No. Specialised Advice</i>
	2015/16			4,125	
	2016/17			4,190	
	2017/18			4,210	
	2018/19			4,575	
<i>Interpeople Ltd</i>	2014/15	<i>Contracting</i>	<i>Admin</i>	122,743	<i>No. Existing supplier</i>
	2015/16			66,650	
	2016/17			118,708	
	2017/18			27,516	
	2018/19			11,000	
<i>J D Design</i>	2015/16	<i>Draughting</i>	<i>Design & Draughting</i>	10,687	<i>No. Existing supplier</i>
	2016/17			2,805	
	2017/18			3,520	
	2018/19			51,542	
<i>Jackson Engineering</i>	2015/16	<i>Engineering</i>	<i>Energy system optimisation study</i>	3,705	<i>No. Specialised advice</i>
	2016/17				
<i>Jerram Kohner Medical Services</i>	2017/18	<i>Consultancy</i>	<i>Facilitation</i>	1,235	<i>No. Specialised advice</i>
	2018/19			285	
<i>John O'Donnell</i>	2014/15	<i>Contracting</i>	<i>Admin</i>	5,100	<i>No. Existing supplier</i>
<i>Karake Consultancy</i>	2017/18	<i>Consultancy</i>	<i>Project Management services</i>	38,800	<i>No. Specialised advice</i>
	2018/19			6,400	
<i>Kathler Communications</i>	2015/16	<i>Contracting</i>	<i>PCM Seminar</i>	16,596	<i>No. Existing supplier</i>
<i>Katie Harris</i>	2016/17	<i>Contracting</i>	<i>Admin</i>	3,705	<i>No. Existing supplier</i>
<i>Kaye Thomas</i>	2015/16	<i>Contracting</i>	<i>Admin</i>	736	<i>No. Existing supplier</i>
	2016/17			1,485	
<i>Kia Tika Limited</i>	2015/16	<i>Contracting</i>	<i>Admin</i>	6,096	<i>No. Existing supplier</i>
	2016/17			3,212	
<i>Koru Capital Ltd</i>	2014/15	<i>Contracting</i>	<i>Admin</i>	37,121	<i>No. Existing supplier</i>
	2015/16			64,408	
	2016/17			3,185	
<i>Landmark</i>	2018/19	<i>Contracting</i>	<i>Professional building advice</i>	10,754	<i>No. Specialised advice</i>
<i>Larisa A Taylor</i>	2015/16	<i>Contracting</i>	<i>Internal Audit</i>	3,675	<i>No. Existing supplier</i>
<i>Lattice Consulting</i>	2016/17	<i>Internal Audit</i>	<i>Monitoring and Audit</i>	16,733	<i>No. Existing supplier</i>
	2018/19			7,784	
<i>Laura Hemsley</i>	2016/17	<i>Contracting</i>	<i>Admin</i>	2,574	<i>No. Existing supplier</i>

Name	Year	Type of Service generally provided	Specific Consultancy	Actual	Tendered
Lauren Walker	2017/18	Consultancy	Business Continuity Planning	66,748	No. Specialised advice
Lianne Harmon	2015/16	Contracting	Admin	13,506	No. Existing supplier
Liesbeth Ouwerk	2014/15	Contracting	Admin	42,334	No. Existing supplier
	2015/16			36,383	
	2016/17			42,181	
Linley Newport	2014/15	Contracting	Admin	12,130	No. Existing supplier
	2015/16			21,112	
	2016/17			19,944	
Mary-Ellen Wetherspoon	2014/15	Contracting	Admin	837	No. Existing supplier
	2015/16			15,761	
	2016/17			3,789	
McBride Davenport James	2014/15	Consultancy	Legal Advice	7,244	No. Specialised advice
McKone Consultancy Ltd	2014/15	Consultancy	HR Investigations	7,237	No. Existing supplier
	2015/16			20,585	
	2017/18			22,780	
	2018/19			6,285	
Montage Professional Services Ltd	2014/15	IT System	Report development	8,360	No. Specialised advice
	2015/16			8,750	
	2016/17			4,560	
	2017/18			6,080	
	2018/19			35,040	
Nelson Bays HR	2017/18	Consultancy	Human resource services	8,320	No. Specialised advice
Nelson Media Agency	2014/15	Consultancy	Communications Advice	3,745	No. Existing supplier
	2015/16			12,825	
Opus International Consultants	2014/15	Engineering	Building Management Services	200	No. Existing supplier
Paul Hutcheson	2017/18	Contracting	Admin	4,787	No. Existing supplier
Pegasus Health	2018/19	Contracting	Data extraction	300	No. Specialised advice
Pip Smith	2015/16	Contracting	Admin	7,414	No. Existing supplier
	2016/17			13,439	
Precise Consulting	2015/16	Consultancy	Asbestos review and analysis	6,944	No. Specialised advice
	2016/17			5,860	
PricewaterhouseCoopers	2017/18	Consultancy	Tax advisory services	2,800	No. Specialised advice
Quality Management	2018/19	Consultancy	Quality service advice	6,200	No. Specialised advice
Rachel Uttley	2014/15	Contracting	Admin	928	No. Existing supplier
Rademaker Medical	2015/16	Consultancy	Nelson – Dermatology Review	2,056	No. Specialised advice

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<i>RAP Consulting</i>	2016/17 2017/18 2018/19	<i>Consultancy</i>	<i>Recruitment services</i>	11,418 12,221 13,481	<i>No. Existing supplier</i>
<i>Richard Bohmer</i>	2017/18	<i>Consultancy</i>	<i>Models of care advice</i>	20,342	<i>No. Specialised advice</i>
<i>Rico Schoeler</i>	2015/16	<i>Consultancy</i>	<i>Pharmaceutical project</i>	42,000	<i>No. Specialised advice</i>
<i>Safety Connect Ltd</i>	2017/18	<i>Consultancy</i>	<i>Health & safety advice</i>	17,565	<i>No. Specialised advice</i>
<i>Sapere Research</i>	2016/17	<i>Consultancy</i>	<i>TOSHA Principles</i>	54,159	<i>No Specialised advice</i>
<i>Scoriar Consulting</i>	2015/16 2016/17	<i>Contracting</i>	<i>Admin</i>	9,375 19,660	<i>No. Existing supplier</i>
<i>Scott Howley</i>	2015/16	<i>Contracting</i>	<i>Accounting</i>	71,817	<i>No. Existing supplier</i>
<i>SGL Funding Ltd</i>	2015/16 2016/17 2017/18	<i>Consultancy</i>	<i>Funding advisory services</i>	42,284 33,348 35,510	<i>No. Specialised advice</i>
<i>Shine People</i>	2014/15 2015/16 2016/17 2017/18 2018/19	<i>Consultancy</i>	<i>Health & Safety</i>	6,899 42,515 3,371 2,490 1,012	<i>No. Specialised advice</i>
<i>Shirley Parry</i>	2014/15	<i>Contracting</i>	<i>Admin</i>	1,262	<i>No. Existing supplier</i>
<i>Skylark Design</i>	2015/16	<i>Consultancy</i>	<i>Design Work</i>	8,105	<i>No. Existing supplier</i>
<i>Smart Alliances Ltd</i>	2017/18 2018/19	<i>Consultancy</i>	<i>Engineering services</i>	1,190 3,992	<i>No. Specialised advice</i>
<i>Strategic Pay Ltd</i>	2014/15 2015/16 2016/17 2017/18 2018/19	<i>Consultancy</i>	<i>Remuneration review</i>	13,942 16,136 1,535 10,050 27,412	<i>No. Existing supplier</i>
<i>Tasman Projects</i>	2013/14 2017/18	<i>Consultancy</i>	<i>Project work</i>	11,340 550	<i>No. Specialised advice</i>
<i>TaxTeam Ltd</i>	2014/15	<i>Consultancy</i>	<i>Tax Advice</i>	1,350	<i>No. Specialised advice</i>
<i>Te Rau Matatini</i>	2016/17	<i>Contracting</i>	<i>Admin</i>	2,949	<i>No. Existing supplier</i>
<i>Telford Ltd</i>	2014/15	<i>Consultancy</i>	<i>Workforce development plan</i>	82,777	<i>No. Specialised advice</i>
<i>The Health Roundtable</i>	2016/17 2017/18	<i>Consultancy</i>	<i>Staff Online Survey</i>	9,776 1,340	<i>No. Specialised advice</i>

Name	Year	Type of Service generally provided	Specific Consultancy	Actual	Tendered
<i>The Interchurch Council</i>	<i>2014/15</i>	<i>Contracting</i>	<i>Chaplaincy</i>	<i>22,999</i>	<i>No. Specialised advice</i>
	<i>2015/16</i>			<i>23,287</i>	
	<i>2016/17</i>			<i>22,999</i>	
	<i>2017/18</i>			<i>23,000</i>	
	<i>2018/19</i>			<i>23,000</i>	
<i>The Property Group</i>	<i>2014/15</i>	<i>Consultancy</i>	<i>Property Consultancy Services</i>	<i>6,672</i>	<i>No. Existing supplier</i>
	<i>2015/16</i>			<i>32,579</i>	
	<i>2016/17</i>			<i>17,050</i>	
	<i>2017/18</i>			<i>5,978</i>	
<i>Top of the South Cardiology</i>	<i>2016/17</i>	<i>Contracting</i>	<i>Admin</i>	<i>6,938</i>	<i>No. Existing supplier</i>
<i>Van Schaik Health</i>	<i>2018/19</i>	<i>Contracting</i>	<i>Professional coaching</i>	<i>33,957</i>	<i>No. Specialised advice</i>
<i>Waipiata Consulting Ltd</i>	<i>2017/18</i>		<i>Allied health review</i>	<i>29,619</i>	<i>No. Specialised advice</i>
<i>Wakefield Admin</i>	<i>2016/17</i>	<i>Contracting</i>	<i>Admin</i>	<i>19,706</i>	<i>No. Existing supplier</i>