

MEMO

To: Board Members

From: Eric Sinclair, GM Finance & Performance

Date: 22 March 2017

Subject: Financial Report for February 2017

Status

This report contains:

- ☐ For decision
- □ Update
- ✓ Regular report
- ☐ For information

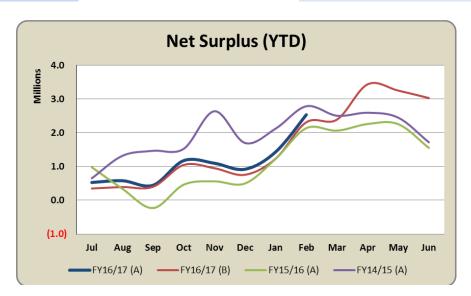
Overview

The financial result to the end of February 2017 is a surplus of \$2.54M which is favourable to the initial plan by \$0.22M, but adverse to the agreed budget with the MOH by \$0.32M. The month of February contributed to the overall result with a surplus of \$1.10M – favourable by \$0.02M but adverse against the agreed budget by \$0.08M.

February 2017 \$Ms								
Actual	Budget Budget Variance		Last Year Actual					
37.75	37.79	(0.03)	36.86					
13.95	13.71	(0.24)	13.18					
5.66	5.53	(0.13)	5.53					
11.75	12.12	0.37	11.80					
3.71	3.40	(0.30)	3.69					
35.06	34.75	(0.31)	34.20					
2.69	3.03	(0.34)	2.66					
1.59	1.95	0.36	1.76					
1.10	1.08	0.02	0.91					
-	0.10	(0.10)	-					
1.10	1.18	(0.08)	0.91					

Revenue
Expenditure
Workforce Costs
Other Operating Costs
External Provider Payments excluding IDFs
Inter District Flows
Total Expenditure before IDCC
Total Expenditure before IDCC Surplus/(Deficit) before IDCC
•
Surplus/(Deficit) before IDCC
Surplus/(Deficit) before IDCC Capital Related Costs

Year to D	ate \$Ms	Full Year	\$Ms		
Actual	Budget	Budget Variance	Last Year Actual	Budget	Last Yr
310.21	311.12	(0.91)	303.59	470.53	461.57
113.40	113.60	0.21	109.54	174.47	170.86
48.51	47.00	(1.51)	47.93	71.66	72.64
102.36	103.30	0.94	99.62	154.81	149.93
29.23	29.62	0.38	29.89	43.23	45.04
293.50	293.52	0.02	286.99	444.17	438.47
16.71	17.60	(0.89)	16.60	26.36	23.10
14.17	15.28	1.11	14.48	23.33	21.55
2.54	2.31	0.22	2.12	3.03	1.55
-	0.54	(0.54)	-	0.97	-
2.54	2.85	(0.32)	2.12	4.00	1.55





Key messages for the month

- The result continues the trend through the year to date with the actual result tracking at slightly better than planned levels.
- The results include a favourable variance within the Mental Health service of \$744k and an adverse variance of \$237k within DSS.
- The reported result incorporates an estimated \$285k of costs related to the earthquake excluding the costs associated with the additional funding provided by the Government. This includes \$100k accrued for the repairs to the lift shaft in Nelson Hospital.
- The major variances within the month are generally tracking in line with those previously reported. The one area which differs from the YTD trend are the IDF expenses which are adverse in the month by \$0.3M. The data shows higher than planned activity across a number of specialities including the closure of the cath lab while the new equipment was installed. IDFs remain a risk to the financial results given a small number of complex cases can have material impacts and therefore, we continue to closely monitor the IDF activity.
- The forecast has been completed based on the Jan-17 result projected a surplus of \$3.2M for the full year and this forecast remains valid following the Feb-17 result. I am continuing to review and update the various underlying assumptions within this forecast and remain confident this result can be achieved.
- The cash position remains strong with a balance of \$52.5M on hand which is \$3.1M better than planned. The net cash movement in the month was a positive \$1.5M
- The conversion of the DHB core debt to equity occurred on 15 February. Interest costs reduce to nil from this date and the MOH have adjusted DHB revenues down for the amount of interest that would otherwise have been paid. There is no impact on the capital charge costs until the 2017/18 year.
- Capital expenditure approved during the year totals \$3.2M against the plan of \$10.9M but I expect this will increase over the next 3 months in line with the usual influx towards year end.

Detailed financial statements and full commentary is included in the Appendix attached to this report.

Eric Sinclair

GM Finance and Performance

RECOMMENDATION:

THAT THE BOARD RECEIVES THE FINANCIAL REPORT.



Appendix A - Detailed Financial Statements & Commentary

Statement of Financial Performance

February	2017 \$000	s			Year to Da	ate \$000s			Full Year \$000s	
Actual	Budget	Budget Variance	Last Year Actual		Actual	Budget	Budget Variance	Last Year Actual	Budget	Last Yr
				Revenue						
33,887	33,750	136	33,014	MOH devolved funding	277,608	276,913	695	271,021	418,824	410,698
1,644	1,722	(78)	1,585	MOH non-devolved funding	14,368	15,089	(722)	14,255	22,902	21,679
1,257	1,264	(8)	1,244	Other government & DHBs	10,319	10,362	(43)	9,994	15,474	15,762
967	1,048	(82)	1,021	Other income	7,911	8,754	(843)	8,318	13,326	13,432
37,754	37,785	(31)	36,864	Total Revenue	310,206	311,118	(912)	303,587	470,526	461,572
				Expenditure						
13,615	13,601	(14)	12,967	Employed Workforce	110,836	112,725	1,889	106,960	173,130	167,362
330	105	(225)	217	Outsourced Workforce	2,560	877	(1,683)	2,582	1,338	3,499
13,946	13,706	(239)	13,183	Total Workforce	113,396	113,602	207	109,542	174,468	170,862
866	788	(78)	861	Outsourced Services	7,290	6,754	(536)	7,050	10,166	10,711
2,744	2,612	(131)	2,547	Clinical Supplies	22,867	22,192	(675)	22,566	33,972	35,199
2,047	2,125	78	2,118	Non-Clinical Supplies	18,354	18,055	(298)	18,315	27,520	26,725
11,751	12,117	367	11,797	External Provider Payments excluding IDFs	102,356	103,299	943	99,620	154,813	149,934
3,706	3,402	(304)	3,693	Inter District Flows	29,235	29,618	383	29,892	43,227	45,039
35,060	34,752	(308)	34,199	Total Expenditure before IDCC	293,496	293,521	25	286,986	444,166	438,469
2,695	3,034	(339)	2,665	Surplus/(Deficit) before IDCC	16,710	17,597	(887)	16,602	26,360	23,102
127	249	121	241	Interest Expense	1,811	1,991	179	2,021	2,986	3,005
887	1,043	156	865	Depreciation	7,761	8,001	240	7,266	12,407	10,744
579	661	83	652	Capital Charge	4,599	5,291	692	5,194	7,937	7,801
1,593	1,953	360	1,757	Total IDCC	14,172	15,283	1,112	14,480	23,330	21,549
1,102	1,080	22	907	Surplus/(Deficit) after IDCC	2,538	2,314	224	2,121	3,030	1,553
0	108	(108)	0	Additional MOH Efficiency Target	0	431	(431)	0	970	0
1,102	1,188	(86)	907	Surplus/(Deficit) after MOH Efficiency Tai		2,745	(207)	2,121	4,000	1,553
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289	17	272	(609)	Funder	837	(1,714)	2,551	(4,308)	2,219	(3,411)
(1)	(8)	7	52	Governance	7	(88)	95	335	(191)	1,086
813	1,072	(258)	1,464	Provider	1,694	4,116	(2,421)	6,094	1,001	3,878
0	108	(108)	0	Additional MOH Efficiency Target	0	431	(431)	0	970	0
		(86)	908	Surplus/(Deficit)	2,538	2,745	(207)	2.121	4,000	1,553

Variance Commentary

Revenue

Total operating revenue is \$912k unfavourable to budget for the year to date which is comprised of the following variances:

 MOH devolved funding \$695k favourable YTD which represents unbudgeted funding received for the increased "In Between Travel" (IBT) costs for Home Based Providers \$844k favourable YTD. This is offset by an equivalent amount within external provider payments. A revenue adjustment of a \$655k decrease to reflect the decrease in the



Capital Charge rate from 8% to 7% from the beginning of the financial year, has also been recognised. This is offset by an equivalent decrease in the Capital Charge expense. Revenue for the increase in Capital charge based on the June 2015 revaluation has increased funding by \$333k. Additional Hospice Sustainability funding has provided \$160 favourable YTD.

- MOH non-devolved funding (\$722k unfavourable YTD) which is largely caused (\$858k YTD) by the slower development of two new houses for Disability Support Services (DSS) that were expected to be operational by the start of the new financial year and are now expected to be operating by March 2017.
- Other government & DHBs are (\$43k unfavourable) for the YTD which is due to \$97k unbudgeted ACC funding for a falls prevention programme offset by unfavourable ACC revenue because of lower NAR revenue and lower Surgical Revenue.
- Other Income (\$843 unfavourable YTD). Interest revenue is \$276k adverse to plan which reflects the lower interest rates within the financial services sector on the monies held with the other DHBs by NZ Health Partnerships on our behalf. Meals on wheels are \$160k unfavourable due to the approach in the national food services contract where the revenue is netted off against the costs and is reflected in an equivalent favourable variance within the Non-Clinical Supplies cost line. With the postponement of the DSS house build a further \$69k of related revenue has been deferred.

Operating Expenditure

Total operating expenditure (before interest, depreciation and capital charge) is \$25k favourable to budget for the year to date which is comprised of the following material variances:

- Workforce costs are \$207k favourable for the YTD. The main variances are:
 - Medical personnel contributes \$1,338k to the favourable YTD variance which is driven by a number of vacancies across a range of specialities. This is offset by higher outsourced costs for medical locums to cover these gaps with an adverse variance of (\$1,564k).
 - The Allied Health employed workforce costs are \$899k favourable which is driven by a number of vacancies across a range of services totalling 30 FTEs. Of this DSS is 13 FTEs, relating to the delay in the two houses noted earlier in this report, which partially offset the adverse revenue variance.
- Outsourced Service costs are (\$536k unfavourable) to the plan for the YTD. This is
 primarily in the Radiology Service area (\$199k unfavourable YTD) driven by Radiology
 reporting and MRI sessions. Ophthalmology has also contributed \$170k YTD to the
 unfavourable variance largely through the engagement of optometrists to assist in
 meeting the backlog of follow up and reviews.
- Clinical Supplies costs are (\$675k unfavourable) to the plan for the YTD. This is primarily driven by the drug spend (\$363k adverse to plan) within the hospital in two



drug groupings: immuno-suppressant and eyes. This over spend is partially offset through the higher Pharmac rebates for hospital pharmaceuticals, however, with the confidentiality required within Pharmac operations we are not able to reliably state that the level of the rebate will fully offset the higher costs and can only estimate the rebate level. Patient Appliances are \$180k unfavourable YTD, increased customer demand driven purchases in Orthotics have contributed \$134k to the variance. The budget was set low and purchasing is completed through Specialists.

- Non-Clinical Supplies Costs are (\$298k unfavourable) to the plan YTD. This variance is spread across a number of lines but is expected to come back on track over the remainder of the year. The most significant variances are energy (i.e. electricity and coal) which is \$237k adverse, software charges \$131k unfavourable and staff travel \$93k unfavourable YTD.
- External Provider Payments are \$943k favourable to plan YTD. This is driven by:
 - Home Based Support costs are (\$1,142k unfavourable YTD), this is associated with the unbudgeted "In Between Travel" (IBT) (\$1,220k unfavourable YTD) which is offset by additional revenue (\$839k YTD) and reduction in personnel costs (\$280k YTD) as noted above.
 - Expenditure in Residential Care Hospitals continues below budget \$1,817 favourable YTD with 346 clients in care compared to a budget of 394. The number of Chronic Conditions Clients in hospital level care has also decreased from 6 a year ago to an average of 3 YTD.
 - o Inter District Flow costs are \$383k favourable to Plan

Capital associated costs (i.e. interest, depreciation and capital charge) are favourable to plan by \$1,112k for the YTD. This is driven by a \$692k favourable variance in Capital Charge with the reduction in the capital charge rate as noted earlier in this report. Depreciation costs which are \$240k favourable are driven by a difference in the timing, estimated at the point the budget was struck, of a number of capital expenditure items being acquired. It is expected that the depreciation costs will remain favourable for the remainder of the year but with the variance to budget closing as the various items on the capital programme are purchased. Interest Expense is \$179k favourable driven by lower interest rates.



Financial Performance by Division

The following provides a summarised view of the financial results for each of the three dimensions we are required to report to the MOH.

February	2017 \$000	s			Year to Da	ate \$000s			Full Year	\$000s
Actual	Budget	Budget Variance	Last Year Actual		Actual	Budget	Budget Variance	Last Year Actual	Budget	Last Yr
				Revenue						
34,722	34,498	225	33,765	Funds	283,805	282,890	915	276,676	427,790	419,631
354	354	(1)	427	Governance and Funding Administration	2,856	2,858	(2)	3,434	4,281	5,147
21,655	21,895	(239)	21,556	Provider	174,923	177,057	(2,135)	174,949	265,986	264,862
(18,976)	(18,961)	(15)	(18,884)	Eliminations	(151,377)	(151,687)	310	(151,472)	(227,530)	(228,068)
37,754	37,785	(31)	36,864	Total Revenue	310,206	311,118	(912)	303,587	470,526	461,572
				Expenditure						
34,433	34,481	48	34,374	Funds	282,967	284,604	1,637	280,984	425,571	423,042
354	362	8	374	Governance and Funding Administration	2,849	2,945	97	3,098	4,471	4,061
20,842	20,823	(19)	20,093	Provider	173,228	172,942	(286)	168,856	264,985	260,984
(18,976)	(18,961)	15	(18,884)	Eliminations	(151,377)	(151,687)	(310)	(151,472)	(227,530)	(228,068)
36,653	36,705	53	35,957	Total Expenditure	307,668	308,804	1,136	301,466	467,496	460,019
				Net Contribution						
289	17	272	(609)	Funds	837	(1,714)	2,551	(4,308)	2,219	(3,411)
(1)	(8)	7	52	Governance and Funding Administration	7	(88)	95	335	(191)	1,086
813	1,072	(258)	1,464	Provider	1,694	4,116	(2,421)	6,094	1,001	3,878
0	108	(108)	0	Additional MOH Efficiency Target	0	108	(108)	0	970	0
1,102	1,188	(86)	908	Net Surplus/(Deficit)	2,538	2,422	117	2,121	4,000	1,553



Statement of Financial Position

	June 2016	Feb	Feb		Annual
\$000s	Actual	Actual	Budget	Variance	Budget
Current Assets					
Bank - National Sweep	24,774	33,561	30,448	3,113	30,457
Deposits - Self-Invested	18,950	18,950	18,950	-	18,950
Debtors & Prepayments	14,740	15,043	14,123	920	14,123
Stock	2,723	2,679	2,723	(44)	2,723
Assets Held for Sale	487	191	487	(296)	487
Current Assets	61,675	70,425	66,731	3,694	66,740
Current Liabilities					
Creditors	31,445	38,987	33,433	(5,554)	31,247
Employee Entitlements	33,350	31,476	33,350	1,874	33,350
Term Debt - Current Portion	6,000	327	21,000	20,673	15,000
Current Liabilities	70,795	70,790	87,783	16,993	79,597
Working Capital	(9,120)	(365)	(21,052)	20,687	(12,857)
Non Current Assets					
Property Plant and Equipment	171,303	170,907	169,800	1,107	168,638
Other Non Current Assets	3,847	3,866	4,462	(596)	4,462
Non Current Assets	175,151	174,773	174,262	511	173,100
Non Current Liabilities					
Employee Entitlements	10,405	10,405	10,405	-	10,405
Term Debt	56,968	7,309	41,808	34,499	47,728
Non Current Liabilities	67,373	17,714	52,213	34,499	58,133
Net Assets	98,657	156,694	100,997	55,697	102,110
Equity					
Crown Equity	28,062	83,562	28,062	55,500	27,514
Revaluation Reserve	53,213	53,213	53,214	(1)	53,214
Retained Earnings:				. ,	
General	16,580	18,375	19,197	(822)	20,963
DSS	(87)	(152)	299	(451)	427
Mental Health	889	1,696	225	1,471	(8)
Total Retained Earnings	17,382	19,919	19,721	198	21,382
Total Crown Equity	98,657	156,694	100,997	55,697	102,110



Accounts Receivable

The ageing of accounts receivable is shown in the table below. These show the amounts invoiced within the "debtors and prepayments" category in the financial position. The difference is made up of amounts prepaid and accruals.

AR Summary Aged De	btors as at 28 Febru	ary 2017			
Name	Total	0-30 Days	31-60 Days	61-90 Days	Over 90 Days
Total ACC	370,881.74	230,399.75	24,772.99	4,568.66	111,140.34
Ministry of Health	2,723,204.03	2,196,304.34	320,990.19	183,797.57	22,111.93
Overseas Patients	339,076.16	33,696.72	69,133.19	1,097.98	235,148.27
DHB	160,854.37	20,461.13	100,320.38	2,500.30	37,572.56
Other Debtors	894,304.87	326,789.20	316,897.87 -	151,740.30	402,358.10
Total	4,488,321.17	2,807,651.14	832,114.62	40,224.21	808,331.20
%	100.00%	66.14%	8.32%	5.83%	19.71%

Commentary on the key points relating to the aged accounts receivable amounts:

Overseas patients \$235k greater than 90 days includes \$152k with collection agencies.
 A debt for \$80k for an overseas patient who is unlikely to be able to pay their account, (this has been allowed for in the financial accounts as a doubtful debt), and also several large debts from overseas patients that are being paid off on a weekly basis.

Core Debt Portfolio

Lendor	Facility Limit (\$000s)	Maturity Date	Total Amount (\$000s)	Current (\$000s)	Non-Current (\$000s)	Interest Rate	Fixed/Floating
Core Debt NZDMO	0						
Total Core	0		0	0	0		
Finance Leases							
All Leasing		Various	87	87	0	Various	Fixed
Golden Bay Community Health Trust		16/Aug/48	7,549	240	7,309	4.750%	Fixed
Total Finance Leases			7,635	327	7,309		
Total Debt			7,635	327	7,309		

• NMDHB converted \$55.5M of core debt to equity on 15 February 2017. This \$55.5M has been removed from Liabilities on the Balance Sheet and is now shown as part of Crown Equity in the Equity section of the Balance Sheet. Interest costs will reduce to nil from this date and the MOH have adjusted DHB revenues down for the amount of interest that would otherwise have been paid. There is no impact on the capital charge costs until the 2017/18 year.



Statement of Cash Flows

	Feb			Y	ear to Dat	e	Full Year
Actual	Budget	Variance		Actual	Budget	Variance	AP
	_		Operating Cash Flow Receipts				
36,148	36,790	(642)	Government & Crown Agency Received	309,215	302,791	6,424	457,847
130	188	(58)	Interest Received	1,224	1,500	(276)	2,250
905	1,007	(102)	Other Revenue Received	6,626	8,297	(1,671)	12,673
37,183	37,985	(802)	Total Receipts	317,065	312,588	4,477	472,770
			Payments				
13,509	13,606	97	Personnel	112,711	112,800	89	173,223
21,164	22,446	1,282	Payments to Suppliers and Providers	182,801	181,111	(1,690)	271,919
-	-	-	Capital Charge	3,441	3,900	459	7,937
41	249	208	Interest Paid	389	1,991	1,602	2,986
34,714	36,301	1,587	Total Payments	299,342	299,802	460	456,065
2,469	1,684	785	Net Cash Inflow/(Outflow) from	17,723	12,786	4,937	16,705
2,409	1,004	705	Operating Activities	17,723	12,700	4,931	10,703
			Cash Flow from Investing Activities				
			Receipts				
-	-	-	Sale of Fixed Assets	296	150	146	150
-	-	-	Total Receipts	296	150	146	150
			Payments				
821	821	-	Capital Expenditure	7,421	6,567	(854)	9,850
-	-	-	Increase in Investments	-	•	-	-
821	821	-	Total Payments	7,421	6,567	(854)	9,850
(821)	(821)	_	Net Cash Inflow/(Outflow) from	(7,125)	(6,417)	(708)	(9,700)
(021)	(021)	_	Investing Activities	(1,123)	(0,417)	(100)	(9,700)
(128)	(20)	(108)	Net Cash Inflow/(Outflow) from Financing Activities	(1,811)	(696)	(1,115)	(1,323)
1,520	843	677	Net Increase/(Decrease) in Cash Held	8,787	5,673	3,114	5,682
32,041	29,605	2,436	Plus Opening Balance	24,774	24,775	(1)	24,775
33,561	30,448	3,113	Closing Balance	33,561	30,448	3,113	30,457



Statement of rolling 12-month cash flows

Consolidated 12 Month Rolling	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
Statement of Cash Flows	2017	2017	2017	2017	2017	2017	2017	2017	2017	2017	2018	2018
\$000s	Forecast											
Operating Cash Flow												
Receipts												i
Government & Crown Agency Received	40,547	37,113	40,505	36,891	38,848	38,848	38,848	38,848	38,848	38,848	38,848	38,848
Interest Received	188	188	188	188	188	188	188	188	188	188	188	188
Other Revenue Received	1,138	1,016	1,101	1,121	1,067	1,067	1,067	1,067	1,067	1,067	1,067	1,067
Total Receipts	41,873	38,317	41,794	38,200	40,103	40,103	40,103	40,103	40,103	40,103	40,103	40,103
Payments												i
Personnel	14,176	13,496	16,652	16,098	15,284	15,284	15,284	15,284	15,284	15,284	15,284	15,284
Payments to Suppliers	5,040	7,157	13,707	740	5,903	5,903	5,903	5,903	5,903	5,903	5,903	5,903
Capital Charge	-	-	-	4,037	-	-	-	-	-	4,000	-	-
Interest Paid	249	249	249	249	249	249	249	249	249	249	249	249
Payments to Other DHBs and Providers	16,480	15,859	16,574	15,249	16,768	16,768	16,768	16,768	16,768	16,768	16,768	16,768
Total Payments	35,945	36,761	47,182	36,373	38,204	38,204	38,204	38,204	38,204	42,204	38,204	38,204
Net Cash Inflow/(Outflow) from	5.928	1,556	(5,388)	1,827	1.899	1.899	1.899	1,899	1.899	(2,101)	1.899	1,899
Operating Activities	0,020	1,000	(0,000)	1,021	1,000	1,000	1,000	1,000	1,000	(2,101)	1,000	1,000
Cash Flow from Investing Activities												ĺ
Receipts												i
Sale of Fixed Assets	-	-	-	-	-	150	-	-	-	-	-	-
Total Receipts	-	-	-	-	-	150	-	-	-	-	-	-
Payments												i
Capital Expenditure	1,105	600	2,350	745	-	250	500	950	1,250	1,350	700	550
Total Payments	1,105	600	2,350	745	-	250	500	950	1,250	1,350	700	550
Net Cash Inflow/(Outflow) from	(1,105)	(600)	(2,350)	(745)	_	(100)	(500)	(950)	(1,250)	(1,350)	(700)	(550)
Investing Activities	(,,	(***,	(,,	, ,		(,	(,	(,	(,,	(, ,	(,	(***)
Net Cash Inflow/(Outflow) from	(269)	(269)	(269)	(816)	(251)	(251)	(251)	(251)	(251)	(251)	(251)	(251)
Financing Activities	(,	(,	(,	(,	(' ,	, ,	(- ,	(- /	(' /	, ,	(- ,	
Net Increase/(Decrease) in Cash Held	4,554	687	(8,007)	266	1,648	1,548	1,148	698	398	(3,702)	948	1,098
Plus Opening Balance	33,561	38,115	38,802	30,795	31,061	32,709	34,257	35,405	36,103	36,501	32,799	33,747
Closing Balance	38,115	38,802	30,795	31,061	32,709	34,257	35,405	36,103	36,501	32,799	33,747	34,845

Capital Projects

A summary of the capital expenditure for the seven months is shown below.

					Vavianas Budast
				_	Variance Budget
Row Labels 🛂	Budget	Approved	Actual	Forecast	to Forecast
■ Baseline					
BUILDNG	2,873,000	686,815	172,695	2,413,815	459,185
EQUIP	3,265,886	502,412	341,694	3,215,126	50,760
IT	3,332,240	1,344,045	522,893	3,221,752	110,488
VEHICLES	400,000	397,670	306,737	397,670	2,330
Building	0	10000	0	10000	-10000
Baseline Total	9,871,126	2,940,942	1,344,019	9,258,363	612,763
■ Contingency					
BUILDNG	0	58,384	55,269	45,000	(45,000)
Contingen	1,007,946	0	0	1,007,946	0
EQUIP	0	147,219	137,382	72,063	(72,063)
IT	0	53,000	46,414	53,000	(53,000)
VEHICLES	0	25,000	20,294	25,000	(25,000)
Contingency To	1,007,946	283,603	259,358	1,203,009	(195,063)
Grand Total	10,879,072	3,224,545	1,603,377	10,461,373	417,699